1 BEFORE THE ARIZONA CORPORATION COMMISSION 2 CARL J. KUNASEK 3 Chairman JIM IRVIN 4 Commissioner WILLIAM A. MUNDELL 5 Commissioner 6 In the matter of DOCKET NO. S-03242A-99-0000 7 SAFARI MEDIA. INCORPORATED TEMPORARY ORDER TO CEASE 1580 North Kolb, #200 AND DESIST AND NOTICE OF 8 Tucson, Arizona 85715 OPPORTUNITY FOR HEARING REGARDING PROPOSED ORDER 9 MARYANNE CHISHOLM FOR RELIEF 4056 N. West Fernhill Circle 10 Tucson, Arizona 85750 11 MARK FILLMORE CHISHOLM 4056 N. West Fernhill Circle 12 Tucson, Arizona 85750 13 THUC NGUYEN 300 Linda Vista Terrace 14 Freemont, California 94539 15 Respondents. 16 17 **NOTICE:** EACH RESPONDENT HAS 20 DAYS TO REQUEST A HEARING 18 19 The Securities Division (the "Division") of the Arizona Corporation Commission (the 20 "Commission") alleges that Respondents, SAFARI MEDIA, INCORPORATED, MARYANNE 21 CHISHOLM, MARK FILLMORE CHISHOLM and THUC NGUYEN engaged in or are about 22 to engage in acts and practices that constitute violations of AR.S. §§ 44-1841, 44-1842 and 44-1991 of the Securities Act of Arizona (the "Securities Act"), and that the public interest will be 23 24 harmed by delay in issuing an Order to Cease and Desist. 25 . . . 26

I.

JURISDICTION

1. The Commission has jurisdiction over these matters pursuant to Article XV of the Arizona Constitution and the Securities Act.

II.

RESPONDENTS

- 2. SAFARI MEDIA, INCORPORATED ("SAFARI") is a Delaware corporation whose last known business address is 1580 North Kolb, #200, Tucson, Arizona 85715. SAFARI was incorporated on April 23, 1996 in Delaware.
- 3. MARYANNE CHISHOLM ("CHISHOLM") is an individual whose last known home address is 4056 North West Fernhill Circle, Tucson, Arizona 85750. CHISHOLM represents herself as President, CEO and Director of SAFARI and has participated in the sale of SAFARI stock.
- 4. MARK FILLMORE CHISHOLM ("M. CHISHOLM") is an individual whose last known home address is 4056 North West Fernhill Circle, Tucson, Arizona 85750. M. CHISHOLM is married to CHISHOLM and represents himself as Secretary, Treasurer and Director of SAFARI.
- 5. THUC NGUYEN ("NGUYEN") is an individual whose last known home address is 300 Loma Linda Drive, Freemont, California. During all pertinent times NGUYEN was Executive Vice President of Computer Based Training Research and Marketing, which is presented as a division of SAFARI, and assisted in the sale of SAFARI stock.
- 6. SAFARI, CHISHOLM, M. CHISHOLM, and NGUYEN may be collectively referred to as "RESPONDENTS."

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III.

NATURE OF THE OFFERING

- 7. Each of the preceding paragraphs is incorporated by reference.
- 8. SAFARI is a Delaware corporation, incorporated on April 23, 1996. At all relevant times, SAFARI was doing business from its office in Tucson, Arizona. Beginning February 1, 1997, SAFARI offered shares of stock on the Internet. The web site, www.safari-media.com/regd.html, advertised a Reg. D 504 Offering of \$1,000,000. The minimum offering was 10,000 units at \$5.00 per unit. Each unit consisted of one share of common stock and one warrant. SAFARI did not file a Form D in Arizona.
- 9. Offering documents dated July 1997, maintain that the company was founded in March 1995, as a division of Jaemar International, Inc. After incorporating in April 1996, SAFARI "split from Jaemar International, Inc. to become its own separate entity." SAFARI literature describes the business as a multimedia design firm. SAFARI purportedly designs, produces, publishes and markets multimedia CD-ROM titles. In addition, the company is said to provide consulting services for web site design, development and maintenance.
- 10. Offerees were told various claims regarding the advantages of an investment in SAFARI stock. In July 1997, an offeree responded to SAFARI'S Internet site after reading the Reg. D 504 Offering on the Internet. NGUYEN contacted the offeree and informed him that SAFARI had only 80,000 shares for sale after having sold 1,400,000 shares. SAFARI was offering its stock for \$1 per share with a preferred minimum purchase of 10,000 shares. NGUYEN also advised that the stock would be listing on NASDAQ, CISE or both in August 1997. NGUYEN subsequently sent an e-mail to the offeree alleging the SAFARI stock should sell at "\$6.00 per share after 90 days and \$9.00 per share by year's end." He described these as "low estimates." The offeree was also

¹ NGUYEN advised the offeree that CISE is the Cambridge Internet Stock Exchange. In 1997, this alleged "stock exchange" posted preliminary exchange plans on the Internet, along with a note that they were awaiting SEC approval. The SEC instructed them to take down the site pending an inquiry. The "exchange" is no longer posting information on the Internet.

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told that SAFARI received a seven-figure contract from the State of Washington. CHISHOLM notified the offeree that the contract with the State of Washington would "boost current revenues to more than 53% above current annual projections."

- 11. SAFARI, through its officers and employees, made various claims in order to market stock and influence shareholders to retain their stock for as long as three years. CHISHOLM and NGUYEN both informed an offeree that SAFARI was making progress with an IPO to be offered. CHISHOLM stated in early 1997 that the SEC ruled that all shares disbursed through a Reg. D, Rule 504 umbrella would be "unrestricted" stock. CHISHOLM also advised the offeree that SAFARI was exempt from registration under which notification had been provided to the State of Washington and the federal SEC. CHISHOLM advised shareholders in writing that SAFARI was a privately held corporation and as such, is "not obligated or required by law to follow federal rules or regulations that would apply specifically to an existing public corporation." Stockholders were also advised that SAFARI has a "tax-exempt status" and that investors who hold their shares for at least 3 years will receive additional shares of stock.
- 12. In March 1999, SAFARI shareholders were asked to vote on two different proposals. The first proposal involved an alleged Fortune 500 TM Company, said to be in good standing and currently trading on the American Stock Exchange. This unnamed sponsoring corporation was to assume the position as corporate sponsor of SAFARI with a focus on the growth and development of the music industry and CBT divisions of the company. SAFARI share values were projected at a minimum of \$9 per share and a maximum of \$11 per share. The total length of the proposed sponsor "stock lock up" was five years from March 31, 1999.
- 13. The second proposal was from an unidentified Japanese technology company ("JTC") described to stockholders as a current Fortune 500 TM Company, with multiple affiliates or subsidiaries currently trading on and remaining in good standing with NASDAQ. This proposal purportedly involved the offer of a "spin-off merger" with SAFARI that was supposed to take place by July 30, 1999. Offerees and shareholders were told that the investment in SAFARI stock was

"guaranteed" and promised that those individuals paying \$5.00 per share for SAFARI stock would receive a minimum return of \$33 per share after the July 31, 1999 merger date also referred to as the "spin-off" date.² Shareholders were also promised two additional shares of stock for every share currently owned. The proposed contract length was three years dating from March 31, 1999. Offerees and shareholders were told that if the corporate merger did not take place, the unnamed JTC would pay a penalty of \$10,000,000 to SAFARI. The money would purportedly be used to compensate shareholders. Any shareholder wishing to liquidate their holdings could do so as early as July 30, 1999, and would receive the initial face value of no less than \$33 per share, guaranteed by the JTC. A number of shareholders requesting to sell their shares after July 30, 1999 are still awaiting payment.

- 14. When the July 1999 merger did not take place, shareholders were given the option of receiving a loan against their investment. Although money received from SAFARI was termed a loan, shareholders were not required to sign any paperwork nor did they receive any document or contract detailing the conditions of the loan.
- 15. Further, shareholders were told that the merger was postponed, because SAFARI and the JTC were in the process of completing a new joint filing "for additional documents requested by the SEC and the Corporation Commission." Shareholders were given one of three options.
 - a. First, shareholders that invested prior to July 28, 1999, could choose to receive one "compensation" share of SAFARI "parent" stock for every two shares currently held. The additional shares of stock purportedly have a fair market value of \$33 per share.
 - b. Second, shareholders could waive additional "compensation" shares and receive monetary damage compensation of \$0.66 per share of SAFARI

² The "guarantee" was that a shareholder could liquidate their holdings as early as July 31, 1999 and receive an initial face value of not less than \$33.00 per share.

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stock held as of July 28, 1999. The money would be payable no later than August 15, 1999.

- The final option was that on September 15, 1999, shareholders who wish c. to liquidate all their shares would receive the return of their original investment plus \$2 per share for each SAFARI "compensation" share that they received by selecting the first option detailed above.
- 16. Shareholders were advised that the merger between SAFARI and the JTC would take place in January 2000. NGUYEN wrote to stockholders in July 1999, and advised them that if the JTC delays the merger again, the JTC will pay SAFARI a \$20,000,000 penalty fee. If the JTC chooses to merge with another American company instead of SAFARI, the JTC will pay SAFARI a \$100,000,000 "penalty fee."
- 17. CHISHOLM wrote to shareholders on July 27, 1999, describing SAFARI as a privately held company that is being merged into the JTC. She informed the shareholders that SAFARI stock would begin to trade publicly after the merger is complete. The core business of SAFARI would then be divided into three separate "affiliates" or "subsidiaries" and shareholders would receive stock in each of the affiliates. CHISHOLM reported that SAFARI would make an announcement September 15, 1999 advising shareholders when stock in the three affiliates would begin trading publicly. Stock shares in the affiliates were restricted from trading until March 30, 2002.
- 18. The offering memorandum for the SAFARI stock failed to provide information sufficient to give investors full disclosure regarding the company's proposed expenditure of funds. The offering memorandum did not address Offering Price Factors, Redemption, Management Relationships or Transactions and Remuneration. The offering memorandum available on the Internet included financial information in a "Consolidated Financial Balance Sheet" and a "Revenue and Expense Chart" as an addendum. The balance sheet was not audited. Neither document contained information that would allow investors to reach reasonable conclusions regarding the

viability of the offering nor did either document support the representations made by RESPONDENTS.

- 19. The SAFARI offering memorandum stated "[t]he Company shall act as its own Escrow Agent in connection with this offering." The money was to be deposited into a separate account entitled "Safari Media Escrow Account." No depository institution is named in which investor funds would be held in escrow. No reference is made to a date, at which time funds would be returned to investors if minimum proceeds were not raised. The offering document does state "proceeds of the sale of the units offered hereby will not be returned to subscribers if at least 10,000 units are sold." Later, in correspondence regarding the alleged merger with the JTC, stockholders were told that funds were to be held in escrow in an account to be overseen by the JTC. No escrow account has been identified.
- 20. CHISHOLM testified, under oath, that there was no actual sale of any shares of SAFARI stock. This statement was made during an Examination Under Oath on July 10, 1998. In fact, individuals purchasing SAFARI stock have been identified. At least twenty-four (24) individuals have purchased stock in SAFARI. Their combined investment is in excess of \$407,000. The sale of SAFARI stock is currently taking place. Upon information and belief SAFARI has raised several million dollars in past and current stock sales.

IV.

VIOLATION OF A.R.S. § 44-1841

(Offer and Sale of Unregistered / Unauthorized Securities)

- 21. Each of the preceding paragraphs is incorporated by reference.
- 22. From on or about February 1, 1997, to date, RESPONDENTS offered and/or sold securities in the form of stock, within and/or from Arizona.
- 23. The securities referred to above were not registered under A.R.S. §§ 44-1871 through 44-1875, or 44-1891 through 44-1902; were not securities for which a notice filing has been

made under A.R.S. § 44-3321; were not exempt under A.R.S. §§ 44-1843 or 44-1843.01; were not 1 offered or sold in exempt transactions under A.R.S. § 44-1844; and were not exempt under any rule 2 or order promulgated by the Commission. 3 24. 4 This conduct violates A.R.S. § 44-1841. 5 V. 6 VIOLATION OF A.R.S. § 44-1842 7 (Transactions by Unregistered Dealers and Salesmen) 8 9 25. Each of the preceding paragraphs is incorporated by reference. 10 26. In connection with the offers to sell and the sale of securities, RESPONDENTS 11 acted as dealers and/or salesmen within and/or from Arizona, although not registered pursuant to the provisions of Article 9 of the Securities Act. 12 27. This conduct violates A.R.S. § 44-1842. 13 14 VI. 15 VIOLATION OF A.R.S. § 44-1991 16 (Fraud in Connection with the Offer and Sale of Securities) 17 28. Each of the preceding paragraphs is incorporated by reference. 18 19 29. In connection with the offers and sales of securities within and/or from Arizona, 20 RESPONDENTS directly or indirectly: (i) employed a device, scheme or artifice to defraud; (ii) made untrue statements of material fact or omitted to state material facts which were necessary in 21 22 order to make the statements made not misleading in light of the circumstances under which they were made; and (iii) engaged in transactions, practices or courses of business which operated or 23

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but is not limited to, the following:

would operate as a fraud or deceit upon offerees and investors. RESPONDENTS' conduct includes,

- a) RESPONDENTS stated that the stock was being sold in reliance on the private offering exemption, when in fact, no Form D was filed with the Division and investors were being publicly solicited through the Internet. The offering was available on the Internet even after CHISHOLM testified that it had been removed. CHISHOLM later misinformed stockholders, telling them that SAFARI was operating under a federal exemption from registration and that notification regarding the exemption was provided to the State of Arizona and federal SEC, when there was no basis in fact for such a statement;
- BESPONDENTS failed to disclose that in at least one instance SAFARI stock was given in exchange for an interest payment on a loan provided to the parent company, Jaemar International, Inc. ("Jaemar"), thereby diluting the value of SAFARI stock. Further, RESPONDENTS failed to disclose information regarding SAFARI'S financial relationship to Jaemar Apparel, Inc. and Jaemar International, Inc;
- c) RESPONDENTS told investors that SAFARI would act as its own Escrow Agent in connection with the offering and that proceeds from the sale of stock would be deposited into a separate account entitled "SAFARI Media Escrow Account." CHISHOLM testified that the account was never used and had been closed. In correspondence regarding the alleged merger with the JTC, stockholders were told that funds were to be held in escrow in an account to be overseen by the JTC. No escrow account has been identified;
- d) RESPONDENTS failed to provide any information to identify the JTC. No details of the alleged merger were provided to offerees or shareholders;
- e) RESPONDENTS failed to tell investors that the State of Washington issued a summary Order to Cease and Desist on July 31, 1997, for the sale of unregistered securities by unregistered salespersons. The Respondents included SAFARI,

CHISHOLM and NGUYEN. The final Order was served on SAFARI October 1, 1997;

- f) RESPONDENTS failed to disclose material information about the stock offering and management of SAFARI including the price factors, redemption rights, accurate information regarding the respective officers and directors including the business backgrounds and experience of those officers and directors in the investment of stocks, or any audited financial statements;
- g) NGUYEN and CHISHOLM told at least one offeree that SAFARI received a 7-figure contract from the State of Washington to bid on the state's Internet and web projects. They estimated that the contract would boost SAFARI revenues to more than 53% above current annual projections. In fact, the Sate of Washington did not give a contract of any kind to SAFARI;
- h) NGUYEN and CHISHOLM said the stock would be listed on the NASDAQ, "CISE" or both and talked about future corporate mergers, when in fact CISE does not exist and investors were never provided with information that any application had been made to NASDAQ;
- i) NGUYEN and CHISHOLM described "spin-off mergers" with a sponsoring corporation, but failed to provide the name of the corporation;
- j) NGUYEN and CHISHOLM said SAFARI would receive \$10,000,000 as a penalty from an unnamed JTC if a merger with SAFARI did not occur on or before July 31, 1999, but failed to provide any details about the unnamed JTC;
- k) NGUYEN and CHISHOLM described the purchase of stock in SAFARI as a "guaranteed" investment and said the value of the stock would increase to \$33 per share after the merger with a JTC, when in fact there was no basis for such a prediction;

CHISHOLM falsely advised investors that SAFARI had "reached a mutually satisfying agreement" with the Division and that the Division "expressed approval" regarding SAFARI'S intention to spin-off with the sponsoring corporation selected by SAFARI, when there was no basis in fact for such a claim;

30. This conduct violates A.R.S. § 44-1991.

VII.

TEMPROARY ORDER

Cease and Desist from Violating the Securities Act

THEREFORE, on the basis of the foregoing allegations and information contained in Section I through VI above, and because the Division has determined that the public interest will be harmed by delay in issuing an Order to Cease and Desist from violations of the Securities Act, and that the public welfare requires immediate action,

IT IS ORDERED, pursuant to A.R.S. §§ 44-2032 (1), 44-1972 (C) and A.A.C. R14-4-307, that all Respondents, their agents, servants, employees, successors, assigns, and those persons in active concert or participation with them CEASE AND DESIST from any violations of the Securities Act.

IT IS FURTHER ORDERED, pursuant to A.R.S. §§ 44-2032 (1), 44-1972 (C) and A.A.C. R14-4-307, that this Temporary Cease and Desist Order shall remain in effect for one hundred and twenty (120) days unless sooner vacated, modified or made permanent by the Commission. Upon written request to Docket Control, Arizona Corporation Commission, 1200 West Washington, Phoenix, Arizona 85007, any Respondent will be afforded a hearing on this Temporary Order if such request is filed within twenty (20) days of service on the Respondent of this Temporary Order. Upon such request, the Commission shall schedule a hearing no earlier than five (5) days and no later than fifteen (15) days after its filing, with immediate notification to the Respondent, unless otherwise provided by law, stipulated by the parties, or ordered by the Commission. The

Commission may, after such hearing by written findings of fact and conclusions of law, vacate, modify (including ordering restitution and assessing administrative penalties or other relief) or make permanent this Temporary Order. If any Respondent fails to request a hearing within the time prescribed, this Temporary Order shall thereafter remain in effect against that Respondent until the expiration of its term, unless sooner vacated, modified (including ordering restitution and assessing administrative penalties or other relief) or made permanent by the Commission with written findings of fact and conclusions of law. BY ORDER OF THE ARIZONA CORPORATION COMMISSION, this _____ day of November, 1999. Mark Sendrow Director of Securities Persons with a disability may request a reasonable accommodation such as a sign language interpreter, as well as request this document in an alternative format, by contacting Cynthia Mercurio-Sandoval, ADA Coordinator, voice phone number 602-542-0838, e-mail csandoval@cc.state.az.us. Requests should be made as early as possible to allow time to arrange the accommodation.